

The Value and Impact of Louisiana Primary Care Association

Thirty-nine **Louisiana Primary Care Association** health centers provide tremendous value and impact to the communities they serve, including **CARE FOR VULNERABLE POPULATIONS**, **SAVINGS TO THE SYSTEM**, **ECONOMIC STIMULUS**, and **STATE-OF-THE-ART PRACTICES** and **INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS**, **PREVENTATIVE CARE**, and **QUALITY HEALTH OUTCOMES**.

This report highlights their **2020 savings and contributions**.

SAVINGS TO THE SYSTEM

24%
LOWER COSTS
FOR HEALTH CENTER
MEDICAID PATIENTS



\$846 Million
SAVINGS TO THE
OVERALL HEALTH
SYSTEM

\$602 Million
SAVINGS TO
MEDICAID

ECONOMIC STIMULUS



7,095
TOTAL JOBS

3,743
HEALTH CENTER JOBS

3,352
OTHER JOBS
in the community



\$1,029 Billion
TOTAL ECONOMIC
IMPACT of current
operations

\$551 Million
DIRECT HEALTH
CENTER SPENDING

\$478 Million
COMMUNITY
SPENDING



\$108 Million
ANNUAL TAX
REVENUES

\$ -12 Million
STATE & LOCAL TAX
REVENUES

\$120 Million
FEDERAL TAX
REVENUES

CARE FOR VULNERABLE POPULATIONS



5%
4-YEAR PATIENT
GROWTH

1,231,393
CLINIC VISITS
438,275
VIRTUAL VISITS

1,669,668
TOTAL
PATIENT
VISITS

447,023
PATIENTS SERVED

106,367 of patients
are **CHILDREN &
ADOLESCENTS** patients

1% of patients are
**AGRICULTURAL
WORKERS**

93% of patients
are **LOW INCOME**

1% of patients
are **VETERANS**

65% of patients
identify as an **ETHNIC
OR RACIAL MINORITY**

5% of patients are
HOMELESS

INTEGRATED CARE



360,725 patients received **MEDICAL** care



71,367 patients received **DENTAL** care



73,164 patients received **BEHAVIORAL HEALTH** care



571 patients received **VISION** care



41,995 patients received at least one **ENABLING SERVICE** (nonclinical service) to overcome barriers to care

Patients also received non-clinical services to connect them to community resources such as **HOUSING, JOB TRAINING, AND CHILD CARE**

MANAGING CHRONIC CONDITIONS



15,533 patients were diagnosed with **ASTHMA**



11,105 patients were diagnosed with **CORONARY ARTERY DISEASE**



38,777 patients were diagnosed with **DIABETES**



94,070 patients were diagnosed with **HYPERTENSION**

PREVENTIVE CARE



30,423 children attended **WELL-CHILD VISITS**



72,287 patients received **IMMUNIZATIONS** and **SEASONAL FLU VACCINES**

STATE-OF-THE-ART PRACTICES



100% of health centers have installed and currently use an **ELECTRONIC HEALTH RECORD (EHR)**

88% of health centers are currently participating in the Centers for Medicare and Medicaid Services **PROMOTING INTEROPERABILITY PROGRAM**



100% of health centers are using **TELEHEALTH TO PROVIDE REMOTE CLINICAL CARE SERVICES**

QUALITY HEALTH OUTCOMES

97% of health centers met or exceeded at least one **HEALTHY PEOPLE 2020 GOAL FOR CLINICAL PERFORMANCE**



Capital Link prepared this Value & Impact report using 2020 health center audited financial statements and Uniform Data System information. Economic impact was measured using 2020 IMPLAN Online.

REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2020 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplinc.org/how-economic-impact-is-measured.
- “Low Income” refers to those who earn below 200% of federal poverty level guidelines.
- Care for Vulnerable Populations, Integrated Care, Managing Chronic Conditions, State-of-the-Art Practices: Bureau of Primary Health Care, HRSA, DHHS, 2020 Uniform Data System. Note: UDS data collection for telehealth began in 2016.
- Quality Health Outcomes: Bureau of Primary Health Care, HRSA, DHHS, 2020 Uniform Data System, and relevant Healthy People 2020 targets at www.healthypeople.gov/2020/data-search.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2020 ECONOMIC STIMULUS			
		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$551,279,222	3,743
	Indirect	\$188,602,106	1,361
	Induced	\$289,190,638	1,991
	Total	\$1,029,071,966	7,095
SUMMARY OF 2020 TAX REVENUE			
		Federal	State
Community Impact	Direct	\$99,291,883	\$-24,122,312
	Indirect	\$11,097,302	\$2,233,204
	Induced	\$9,256,421	\$9,745,624
	Total	\$119,645,606	\$-12,143,483
Total Tax Impact		\$107,502,122	

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 16,000 health center audited financial statements from 2005 to 2020, incorporating nearly 85% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplinc.org.

HEALTH CENTERS INCLUDED IN THIS ANALYSIS

Acadiana Cares, Inc.
Access Health Louisiana
Arbor Family Health
Baptist Community Health Services, Inc.
Baton Rouge Primary Care Collaborative, Inc.
CareSouth
CASSE Community Health Institute
Catahoula Parish Hospital District #2
Common Ground Health Clinic
CommuniHealth Services
CrescentCare.
David Raines Community Health Center
Delhi Community Health Center
EXCELth, Inc.
GO CARE Community Health Center (GCCHC)
Health Care for the Homeless
Iberia Comprehensive Community Health Center, Inc.
InclusivCare
JeffCare
Marillac Community Health Centers
Mercy Medical Health Center
NOELA Community Health Center
Odyssey House Louisiana
Open Health Care Clinic
Outpatient Medical Center
Plaquemines Medical Center
Primary Care Providers for a Healthy Feliciana
Primary Health Services Center
Priority Health Care
Rapides Primary Health Care Center, Inc
Southeast Community Health Systems
Southwest Louisiana Primary Healthcare Center
St. Gabriel Health Clinic, Inc.
St. Thomas Community Health Center
Start Corporation
SWLA Center for Health Services
Teche Action Board, Inc.
Tensas Community Health Center
Trinity Community Health Centers of Louisiana