

# The Value and Impact of Louisiana Primary Care Association

**Forty One** Louisiana Primary Care Association health center members provide tremendous value and impact to the communities they serve through **CARE FOR VULNERABLE POPULATIONS**, **SAVINGS TO THE SYSTEM**, **ECONOMIC STIMULUS**, **STATE-OF-THE-ART PRACTICES**, and **INTEGRATED CARE** with a focus on **MANAGING CHRONIC CONDITIONS**, **PREVENTATIVE CARE**, and **QUALITY HEALTH OUTCOMES**. They have also played a critical role in **PUBLIC HEALTH EMERGENCY RESPONSE** as demonstrated by their **PANDEMIC RESPONSE**, providing testing, vaccination, and care in-person and virtually, bolstering the public health infrastructure in their communities. This report highlights their **2023 savings and contributions**.



## ECONOMIC STIMULUS

<b>4,762</b>	<b>4,123</b>	<b>8,885</b>
HEALTH CENTER JOBS	OTHER JOBS	TOTAL JOBS
<b>\$798.1 M</b>	<b>\$639.8 M</b>	<b>\$1,437.9 M</b>
DIRECT HEALTH CENTER SPENDING	COMMUNITY SPENDING	TOTAL ECONOMIC IMPACT OF CURRENT OPERATIONS
<b>\$29.1 M</b>	<b>\$124.0 M</b>	<b>\$153.1 M</b>
STATE & LOCAL TAX REVENUES	FEDERAL TAX REVENUES	ANNUAL TAX REVENUES



## SAVINGS TO THE SYSTEM

<b>24%</b>	<b>\$703.3 M</b>	<b>\$964.4 M</b>
LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS	SAVINGS TO MEDICAID	SAVINGS TO THE OVERALL HEALTH SYSTEM



## CARE FOR VULNERABLE POPULATIONS

<b>12.6%</b>	<b>1,748,646</b>	<b>323,403</b>	<b>2,072,049</b>
4-YEAR PATIENT GROWTH	CLINIC VISITS	VIRTUAL VISITS	TOTAL VISITS
<b>503,329</b>			
PATIENTS SERVED			
<b>26.1%</b>	<b>92.2%</b>	<b>65.2%</b>	
CHILDREN & ADOLESCENTS	LOW INCOME	IDENTIFY AS AN ETHNIC OR RACIAL MINORITY	
<b>4,828</b>	<b>4,011</b>	<b>31,233</b>	
AGRICULTURAL WORKERS	VETERANS	HOMELESS	

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## INTEGRATED CARE

<b>381,061</b>	<b>91,034</b>	<b>1,579</b>
PATIENTS RECEIVED MEDICAL CARE	PATIENTS RECEIVED DENTAL CARE	PATIENTS RECEIVED VISION CARE
<b>96,531</b>	<b>9,454</b>	<b>77,639</b>
PATIENTS RECEIVED BEHAVIORAL HEALTH CARE	PATIENTS RECEIVED SUBSTANCE USE DISORDER SERVICES	PATIENTS RECEIVED AT LEAST ONE ENABLING SERVICE TO OVERCOME BARRIERS TO CARE



## MANAGING CHRONIC CONDITIONS

17,741	14,326	7,297	
PATIENTS WITH ASTHMA	PATIENTS WITH HEART DISEASE	PATIENTS WITH HIV	
48,454	72.8%	107,448	63.4%
PATIENTS WITH DIABETES	PATIENTS WITH DIABETES CONTROLLED	PATIENTS WITH HYERTENSION	PATIENTS WITH HYERTENSION CONTROLLED



## PREVENTATIVE CARE

<b>36,293</b>	<b>74,623</b>
CHILDREN ATTENDED WELL-CHILD VISITS	PATIENTS RECEIVED IMMUNIZATIONS AND SEASONAL FLU VACCINES



## STATE-OF-THE-ART PRACTICES

<b>48.8%</b>	<b>97.6%</b>	<b>2.8%</b>
HEALTH CENTERS PROVIDING PHARMACY SERVICES	HEALTH CENTERS PROVIDING TELEHEALTH CARE	YEARLY GROWTH IN TELEHEALTH VISITS



## PANDEMIC RESPONSE

Over a four-year period (2020 through 2024), FQHCs played a critical role in PUBLIC HEALTH EMERGENCY RESPONSE as demonstrated by public health role in pandemic response, targeting vulnerable populations and delivering:

TESTING		
<b>329,634</b>	<b>352,124</b>	<b>51.5%</b>
TOTAL IN-PERSON COVID TESTS	AT-HOME SELF-TEST DISTRIBUTION	FOR RACIAL/ETHNIC MINORITIES
VACCINES		
<b>200,063</b>	<b>70.5%</b>	
TOTAL COVID VACCINES	FOR RACIAL/ETHNIC MINORITIES	

SUMMARY OF 2023 ECONOMIC IMPACT AND TAX REVENUE

		Employment (# of FTEs)	Economic Impact	State & Local Tax Revenues	Federal Tax Revenues
Community Impact	Direct	4,762	\$798,102,667	\$10,251,616	\$78,564,096
	Indirect	2,007	\$280,944,265	\$6,050,610	\$20,349,330
	Induced	2,116	\$358,844,986	\$12,787,105	\$25,123,324
	Total	8,885	\$1,437,891,918	\$29,089,332	\$124,036,751
				\$153,126,083	

REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2023 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at [www.caplink.org/how-economic-impact-is-measured](http://www.caplink.org/how-economic-impact-is-measured).
- “Low Income” refers to those with earnings at or below 200% of federal poverty guidelines.
- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2023 Uniform Data System.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).
- COVID tests and vaccines data comes from data reported by health centers from the HRSA Health Center COVID-19 Survey (from the first survey conducted on April 3, 2020, through the last survey on September 6, 2024). Learn more at <https://bphc.hrsa.gov/emergency-response/coronavirus-health-center-data>.

ACKNOWLEDGEMENTS

This report was created by Capital Link and funded by **Louisiana Primary Care Association** for its members.

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for nearly 30 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace.

Capital Link maintains a database of over 21,000 health center audited financial statements from 2005 to 2023, incorporating nearly 85% of all health centers nationally in any given year. This proprietary database also includes UDS data from 2005 through 2023, enabling us to provide information and insights tailored to the industry.

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## HEALTH CENTERS INCLUDED IN THIS ANALYSIS

1. Acadiana Cares, Inc.
2. Access Health Louisiana
3. Arbor Family Health
4. Baptist Community Health Services, Inc.
5. Baton Rouge Primary Care Collaborative, Inc.
6. CareSouth
7. CASSE Community Health Institute
8. Catahoula Parish Hospital District #2
9. Common Ground Health Clinic
10. CommuniHealth Services
11. CrescentCare
12. David Raines Community Health Center
13. Delhi Community Health Center
14. EXCELth, Inc.
15. Family Medical Clinic
16. GO CARE Community Health Center (GCCHC)
17. Health Care for the Homeless
18. Iberia Comprehensive Community Health Center, Inc.
19. InclusivCare
20. JeffCare
21. Life Coast Community Health Center, Inc.
22. Marillac Community Health Centers
23. Mercy Medical Health Center
24. NOELA Community Health Center
25. Odyssey House Louisiana
26. Open Health Care Clinic
27. Outpatient Medical Center
28. Plaquemines Medical Center
29. Primary Care Providers for a Healthy Feliciana
30. Primary Health Services Center
31. Priority Health Care
32. Rapides Primary Health Care Center, Inc.
33. Southeast Community Health Systems
34. Southwest Louisiana Primary Healthcare Center
35. St. Gabriel Health Clinic, Inc.
36. St. Thomas Community Health Center
37. Start Corporation
38. SWLA Center for Health Services
39. Teche Action Board, Inc.
40. Tensas Community Health Center
41. Trinity Community Health Centers of Louisiana